

Our goals: to work in partnership with you on **YOUR RESTRUCTURING PROJECTS** and to set up a plan for a **SUCCESSFUL ALTERNATIVE TO SITE CLOSURE**



IN ALTUM CONSULTING APPLYS AN INNOVATIVE STRATEGY THAT ENSURES BOTH SMOOTH SOCIAL INTERACTION AND EMPLOYMENT STABILITY OR JOB CREATION

In Altum Consulting is an **OPERATIONAL CONSULTING FIRM**, specialized in the Life Sciences.

We back **MAJOR PLAYERS IN THE HEALTHCARE INDUSTRY** in the many aspects of their restructuring plans (industrial divestments, R&D centers, downsizing operations) by implementing solutions that provide an alternative to site closure:

**SEARCH FOR A BUYER,
RE-INDUSTRIALIZATION,
PLANT RECONVERSION/CREATION OF CLUSTER,
REGIONAL ECONOMIC DEVELOPMENT/REVITALIZATION.**

Based on our experience, the process of searching for a buyer should, of course, take into account the requisite legal and social procedures, but also local practices, internal and external **COMMUNICATION** and good working **RELATIONSHIPS WITH EMPLOYEE REPRESENTATIVES** as well as **LOCAL AND NATIONAL AUTHORITIES** in order to successfully achieve the following objectives:

**SECURE YOUR CURRENT BUSINESS,
UPHOLD YOUR CORPORATE IMAGE,
KEEP TO YOUR DEADLINES, HOWEVER STRICT THEY MAY BE,
TRACK YOUR RESTRUCTURING COSTS,
OPTIMIZE YOUR ASSETS AND THE VALUE OF YOUR KNOW-HOW AND TEAMS.**

Along with our customers, we are proud to have worked effectively **TO CREATE and SUSTAIN LONG-TERM EMPLOYMENT** in industrial sites and regions.




In Altum
CONSULTING

Building together for Success

- In Altum Consulting is headquartered in France, with branch offices in the U.S., Germany, Switzerland and Spain.
- 20 years of extensive experience and a proven track record of numerous successful operations in complex industrial divestment projects.
- A close-knit and dynamic team of senior consultants from the pharmaceutical industry, who will always listen attentively to your needs and act with your best interests in mind.
- A global network of potential buyers with viable high-quality industrial projects: we know who they are and are familiar with their business and strategy.
- We also know the market well, the on-going industrial projects and are fully aware of "who paid how much for what."

For more information www.inaltum-consulting.com
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